

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT  
TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): May 23, 2007

ZUMIEZ INC.

-----  
(Exact Name of Registrant as Specified in Its Charter)

Washington

-----  
(State or Other Jurisdiction of Incorporation)

000-51300

91-1040022

-----  
(Commission File Number)

(IRS Employer Identification No.)

6300 Merrill Creek Parkway, Suite B, Everett, Washington

98203

-----  
(Address of Principal Executive Offices)

(Zip Code)

(425) 551-1500

-----  
(Registrant's Telephone Number, Including Area Code)

Not Applicable

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(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On May 23, 2007, Zumiez Inc. issued a press release (the "Press Release") reporting its financial results for the first quarter ended May 5, 2007, a copy of which is attached hereto as Exhibit 99.1 and the contents of which are incorporated herein by this reference.

In accordance with General Instruction B.2. of Form 8-K, the information contained in this report and the Press Release shall not be deemed "Filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

99.1. Press Release of Zumiez Inc., dated May 23, 2007.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ZUMIEZ INC.  
(Registrant)

Date: May 23, 2007

By: /s/ Richard M. Brooks  
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Richard M. Brooks  
President and Chief Executive Officer

## Zumiez Inc. Announces Record Fiscal 2007 First Quarter Results

Q1-07 Net Sales Increased 44.0% to \$68.8 Million;  
 Comparable Store Sales Increased 11.3% in First Quarter;  
 Q1-07 Diluted EPS Up 50.0% to \$0.06;  
 Company Reiterates Fiscal 2007 EPS Guidance of \$0.94 to \$0.96

EVERETT, Wash.--(BUSINESS WIRE)--May 23, 2007--Zumiez Inc. (NASDAQ: ZUMZ) today reported results for the first quarter ended May 5, 2007.

Total net sales for the first quarter (13 weeks) ended May 5, 2007 increased by 44.0% to \$68.8 million from \$47.8 million reported in the first quarter (13 weeks) of the prior fiscal year. The company posted net income for the quarter of \$1.6 million or \$0.06 per diluted share versus \$1.1 million or \$0.04 per diluted share in the first quarter of the prior fiscal year. Comparable store sales increased 11.3% for the first quarter of fiscal 2007 compared to a 19.7% increase in the first quarter of fiscal 2006.

Rick Brooks, President and Chief Executive Officer of Zumiez Inc., stated, "With strong increases in sales and earnings, we are pleased with our first quarter operating results and are confident that we are well positioned for another great year at Zumiez. We opened 19 new stores in the first quarter, accelerating our store openings from prior years. We remain on track to open 50 new stores in fiscal 2007, most of which will be opened by the end of the third quarter."

## 2007 Outlook

The company remains focused on its long-term financial targets of comparable store sales growth in the mid single digit range, net square footage expansion of approximately 20%, and diluted EPS growth in excess of 30%. As such, the company is reaffirming its previous guidance for fiscal 2007 of \$0.94 to \$0.96 in diluted earnings per share. Weighted average diluted shares for the fiscal year are expected to be approximately 29,500,000.

In putting forth this outlook, the company reminds investors of the complexity of accurately assessing future growth given the difficulty in predicting fashion trends and consumer preferences, boardsports popularity and participation rates, general economic conditions and the impact of other business variables and risks.

A conference call will be held today to discuss first quarter results and will be webcast at 5:00 p.m. ET on <http://ir.zumiez.com>. Participants may also dial (800) 591-6945 followed by the conference identification code of 27106145.

## About Zumiez Inc.

Zumiez is a leading specialty retailer of action sports related apparel, footwear, equipment and accessories. Our stores cater to young men and women between ages 12-24, focusing on skateboarding, surfing, snowboarding, motocross and BMX. As of May 5, 2007 we operate 254 stores, which are primarily located in shopping malls and our web site address is [www.zumiez.com](http://www.zumiez.com).

## Safe Harbor Statement

Certain statements in this press release and oral statements relating thereto made from time to time by representatives of the company may constitute forward-looking statements for purposes of the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. These statements include, without limitation, predictions and guidance relating to the company's future financial performance, brand and product category diversity, ability to adjust product mix, integration of acquired businesses, growing customer demand for our products and new store openings. In some cases, you can identify forward-looking statements by terminology such as, "may," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," "continue," or the negative of these terms or other comparable terminology. These forward-looking statements are based on management's current expectations but they involve a number of risks and uncertainties. Actual results and the timing of events

could differ materially from those anticipated in the forward-looking statements as a result of risks and uncertainties, which include, without limitation, those described in the company's quarterly report on Form 10-K for the year ended February 3, 2007 as filed with the Securities and Exchange Commission and available at [www.sec.gov](http://www.sec.gov). You are urged to consider these factors carefully in evaluating the forward-looking statements herein and are cautioned not to place undue reliance on such forward-looking statements, which are qualified in their entirety by this cautionary statement. The forward-looking statements speak only as of the date on which they are made and the company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances.

ZUMIEZ INC.  
CONDENSED STATEMENT OF INCOME  
(in thousands, except share and per share data)  
(Unaudited)

	Three Months Ended	
	May 5, 2007	April 29, 2006
Net sales	\$ 68,791	\$ 47,785
Cost of goods sold	46,976	32,519
Gross profit	21,815	15,266
Selling, general and administrative expenses	19,632	13,796
Operating profit	2,183	1,470
Interest income, net	426	352
Other income (expense), net	(1)	--
Earnings before income taxes	2,608	1,822
Provision for income taxes	991	713
Net income	\$ 1,617	\$ 1,109
Basic net income per share	\$ 0.06	\$ 0.04
Diluted net income per share	\$ 0.06	\$ 0.04
Weighted average shares outstanding, Basic	27,975,278	27,272,799
Weighted average shares outstanding, Diluted	29,008,312	28,631,942

ZUMIEZ INC.  
CONDENSED BALANCE SHEETS  
(in thousands, except share amounts)  
(Unaudited)

	May 5, 2007	February 3, 2007	April 29, 2006
Assets			
Current assets			
Cash and cash equivalents	\$ 5,827	\$ 8,161	\$ 1,770
Marketable Securities	32,144	43,816	36,254
Receivables	10,980	5,223	3,869
Inventory	50,285	42,157	38,095
Prepaid expenses and other	3,603	3,593	336
Deferred tax assets	1,619	1,551	1,093
Total current assets	104,458	104,501	81,417
Leasehold improvements and equipment,			

net	55,474	49,889	37,415
Goodwill	12,904	12,904	--
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Total long-term assets	68,378	62,793	
Total assets	<u>\$172,836</u>	<u>\$ 167,294</u>	<u>\$ 118,832</u>
	=====	=====	=====
Liabilities and Shareholders' Equity			
Current liabilities			
Trade accounts payable	\$ 28,430	\$ 24,164	\$ 21,161
Book overdraft	2,756	6,083	--
Accrued payroll and payroll taxes	3,750	4,784	3,311
Income taxes payable	--	6,598	71
Current portion of deferred rent and tenant allowances	1,584	1,377	978
Other accrued liabilities	6,227	6,566	7,359
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Total current liabilities	42,747	49,572	32,880
Long-term deferred rent and tenant allowances, less current portion	14,084	12,069	8,186
Deferred tax liabilities	227	841	1,252
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Total long-term liabilities	14,311	12,910	9,438
Commitments and contingencies			
Shareholders' equity			
Preferred stock, no par value, 40,000,000 shares authorized; none issued and outstanding			
Common stock, no par value, 100,000,000 shares authorized; 28,381,694 shares issued and outstanding at May 5, 2007 and 27,880,512 shares issued and outstanding at February 3, 2007 and shares 27,357,481 issued and outstanding at April 29, 2006.	54,657	45,311	36,780
Accumulated other comprehensive (loss)	(11)	(14)	(33)
Retained earnings	61,132	59,515	39,767
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Total shareholders' equity	115,778	104,812	76,514
Total liabilities and shareholders' equity	<u>\$172,836</u>	<u>\$ 167,294</u>	<u>\$ 118,832</u>
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ZUMIEZ INC.  
CONDENSED CASH FLOWS  
(in thousands)  
(Unaudited)

	Three Months Ended	
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	May 5, 2007	April 29, 2006
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Cash flows from operating activities		
Net income	\$ 1,617	\$ 1,109
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation	3,220	2,259
Deferred tax expense	(682)	(436)
Stock compensation expense	1,042	337
Loss on disposal of assets	11	1
Excess tax benefit from stock options	(7,247)	--
Changes in operating assets and liabilities		
Receivables	(5,757)	(123)
Inventory	(6,331)	(8,370)
Prepaid expenses	(10)	375
Trade accounts payable	2,469	3,371
Accrued payroll and payroll taxes	(1,034)	(1,077)
Income taxes payable	649	(3,238)
Other accrued liabilities	(338)	2,981
Excess tax benefit on stock options	--	972

Deferred rent	(352)	19
Net cash used in operating activities	(12,743)	(1,820)
Cash flows from investing activities		
Additions to leasehold improvements and equipment	(6,197)	(3,546)
Purchases of marketable securities	(24,876)	(36,242)
Sales and maturities of marketable securities	36,506	38,201
Net cash provided by (used in) investing activities	5,433	(1,587)
Cash flows from financing activities		
Change in book overdraft	(3,327)	--
Proceeds from exercise of stock options	1,056	440
Excess tax benefit from stock options	7,247	--
Net cash provided by financing activities	4,976	440
Net decrease in cash and cash equivalents	(2,334)	(2,967)
Cash and cash equivalents, Beginning of period	8,161	4,737
Cash and cash equivalents, End of period	\$ 5,827	\$ 1,770
Supplemental disclosure of cash flow information		
Cash paid during the period for interest	\$ 1	\$ --
Cash paid during the period for income taxes	7,020	3,497

CONTACT: Investor:  
Integrated Corporate Relations  
David Griffith/Chad Jacobs, 203-682-8200